



**INCOME AND EXPENSES BUDGET**  
**YEAR 2017**  
**PROVISIONS**

lei

KEYS	#. col.	Realized in 2016	Provisions 2017	% col 2 / col 1 * 100
A	B	1	2	3
1. Net turnover. 02+03)	01	41,510,000	56,415,000	135.91
Production sold	02	41,496,082	56,400,000	135.92
Revenue from sale of goods	03	13,918	15,000	107.77
2. Income from the cost of inventories of products	04	5,577,215	10,200,000	182.89
3. Income from production assets	05	309,972	350,000	112.91
4. Income from revaluation of tangible and intangible assets	06	0	0	0.00
5. Alte venituri din exploatare	07	822,433	850,000	103.35
<b>OPERATING REVENUES - TOTAL (rd. 01+05+06+07+08)</b>	<b>08</b>	<b>48,219,620</b>	<b>67,815,000</b>	<b>140.64</b>
6. a) Expenses with raw materials and consumables	09	27,185,901	30,000,000	110.35
b) Other costs (energy and water)	10	2,868,167	3,000,000	104.60
c) Expenditure on goods	11	16,637	12,000	72.13
7. Staff costs (line.13+15), of which:	12	18,075,656	19,864,436	109.90
a) Salaries and allowances, of which:	13	14,751,961	16,179,092	109.67
- Restaurant tickets	14	1,018,452	1,100,000	108.01
- Gift tickets	15	74,100	0	0.00
b) Security and welfare expenses of which	16	3,323,695	3,685,344	110.88
- Company's contribution to social security	17	2,335,031	2,581,541	110.56
- Company's contribution for unemployment benefits	18	65,332	75,395	115.40
- Company's contribution for health insurance	19	709,933	784,113	110.45
- Other staff costs (acc. Collective Labor Bargain) of which:	20	213,399	244,295	114.48
8.a) Depreciation and value adjustments on tangible and intangible assets	21	6,057,829	5,300,000	87.49
b) Value adjustments on current assets	22	716,019	0	0.00
9. Other financial income	23	12,240,235	7,500,000	61.27
Adjustments for provisions	24	-4,425	-4,500	0.00
<b>TOTAL OPERATING EXPENSES -TOTAL(rd.09+10+11+12+21+22+23+24)</b>	<b>25</b>	<b>67,156,019</b>	<b>65,671,936</b>	<b>97.79</b>
<b>OPERATING RESULTS (rd.08-25)</b>	<b>26</b>	<b>-18,936,399</b>	<b>2,143,064</b>	<b>0.00</b>
10. Interest income	27	71,198	85,000	119.39
11. Other financial income	28	1,253,214	1,120,000	89.37
<b>FINANCIAL INCOME - TOTAL (rd.27+28)</b>	<b>29</b>	<b>1,324,412</b>	<b>1,205,000</b>	<b>90.98</b>
12. Interest expense	30	112,593	240,000	213.16
13. Other financial expenses	31	1,422,372	1,000,000	70.31
<b>FINANCIAL EXPENSES - TOTAL (rd.30+31)</b>	<b>32</b>	<b>1,534,965</b>	<b>1,240,000</b>	<b>80.78</b>
<b>FINANCIAL RESULT(rd.29-32)</b>	<b>33</b>	<b>-210,553</b>	<b>-35,000</b>	<b>16.62</b>
<b>GROSS RESULT</b>	<b>34</b>	<b>-19,146,952</b>	<b>2,108,064</b>	<b>0.00</b>
<b>URRENT INCOME TAX</b>	<b>35</b>	<b>0</b>	<b>337,290</b>	<b>0.00</b>
<b>NET RESULT</b>	<b>36</b>	<b>-19,146,952</b>	<b>1,770,774</b>	<b>0.00</b>
<b>DEFERRED INCOME TAX</b>	<b>37</b>	<b>0</b>	<b>0</b>	<b>0.00</b>
<b>PROFIT ALLOCATION:</b>	<b>38</b>	<b>0</b>	<b>0</b>	<b>0.00</b>
1. Legal reserve	39	0	88,539	0.00
2. Coverage of accounting losses from previous years	40	0	1,682,235	0.00
3. Dividends	41	0	0	0.00
4. Own sources of financing	42	0	0	0.00
5. Other reserves	43	0	0	0.00

INVESTMENT FINANCING , from which :	44	2,046,591	2,803,252	136.97
1. Own funds	45	2,046,591	2,803,252	136.97
2. Bank loans	46	0	0	0.00
3. Other sources	47	0	0	0.00
INVESTMENT EXPENSES from which:	48	2,046,591	2,803,252	136.97
1. Investments, included in progress at the end of period	49	2,046,591	2,803,252	136.97
2. Reimbursement of installments of investment loans	50	0	0	0.00
SUPPORTING DATA				
<b>Total income</b>	<b>51</b>	<b>49,544,032</b>	<b>69,020,000</b>	<b>139.31</b>
<b>Costs related to total income</b>	<b>52</b>	<b>68,690,984</b>	<b>66,911,936</b>	<b>97.41</b>
Average number of personnel	53	484	480	99.17
Salaries fund	54	14,751,961	16,179,092	109.67
Average monthly earnings per employee (RON / person )	55	2,540	2,809	110.59
Productivity (lei/employee/monthly)(rd.08/rd.53/12)	56	8,302	11,773	141.81
Total expenses for 1000 RON total income (total expenses /total income x1000)(rd.52/rd.51x1000)	57	1,386.46	969.46	69.92

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